

Table D
2003 Utah Market Share Report
FRATERNAL LIFE INSURANCE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Thrivent Financial For Lutherans	59.27%	\$1,516,735
2	Knights Of Columbus	19.68%	\$503,718
3	Independent Order Of Foresters Us Br	14.83%	\$379,417
4	Woodmen World Life Ins Soc	2.55%	\$65,227
5	Royal Neighbors Of Amer	0.82%	\$20,865
6	Woodmen World Assur Life Assn	0.81%	\$20,815
7	Modern Woodmen Of Amer	0.58%	\$14,749
8	Croatian Fraternal Union Of Amer	0.52%	\$13,291
9	Slovene Natl Benefit Society	0.47%	\$12,102
10	Sons Of Norway	0.22%	\$5,609
11	Wsa Fraternal Life	0.20%	\$5,159
12	American Fraternal Union	0.04%	\$1,106
13	Order United Commrl Trav Of Amer	0.01%	\$346
TOTAL FOR TOP 13 RANKED INSURERS		100.00%	\$2,559,139
TOTAL FOR ALL 13 INSURERS WRITING THIS LINE		100.00%	\$2,559,139